Infor Distribution SX.e

Deliver more

With a constantly shifting business landscape and growing competition from e-tailors, you need to deliver more than what has been traditionally expected from distributors like you. Whether you're delving into light manufacturing, retail, or third-party logistics provider (3PLs) services, you need an easy-to-use, modern ERP solution that offers a full range of distribution-industry-specific functionality to help you tackle today's and tomorrow's challenges. You get that and more with Infor® Distribution SX.e.

Get distribution experience built in

With 6,000+ global distribution customers and 30+ years of distribution industry experience, Infor is uniquely positioned to provide you with the most robust and easy-to-use solutions created specifically for wholesale distributors. With Infor Distribution SX.e, you get a contextually aware solution that allows you to actively monitor inventory demand, detect trends, and implement new strategies to keep your supply chain lean and your customers satisfied. And with integration to additional Infor solutions—such as Infor CRM, Infor Supply Chain Execution, and Infor Reporting—you can seamlessly connect Infor Distribution SX.e with the systems you use most frequently, so that you can work faster and smarter to get better results every day.

Infor Distribution SX.e helps you synchronize your data, processes, and communications, so you can do the job right.

Manage your complex demands

With Infor Distribution SX.e, you get the most powerful system available for managing the complex demands of the distribution industry. You get unparalleled control in managing thousands of transactions, suppliers, and customers—while tracking tens of thousands, if not millions, of items.

The core features of Infor Distribution SX.e include:

Order management—Automate multi-channel ordering activities to streamline processes for your customers. You can offer order-processing options that fit individual customer preferences, such as high-volume order entry, configure-to-order with features and options, electronic data interchange (EDI) orders, online orders, counter sales, non-stock orders, and individual quote-to-order applications.

Pricing—Process orders quicker, improve customer service, and eliminate costly errors by ensuring that you always provide accurate pricing information. You'll have the flexibility to support diverse and complex pricing methods, such as matrix pricing, pricing discounts, quantity breaks, packaging breaks, contract pricing, and special pricing agreements (SPAs).

Rebates—Improve your margins with tools that allow you to easily manage and systematically track all rebates—regardless of how complex they might be or the number of variations.

Inventory control—Improve inventory management performance by being able to easily establish reorder points, print physical count sheets, and perform a variety of other inventory control processes. You can manage off-site inventory controlled by vendors with vendor-managed inventory tools. You'll be able to automate and streamline the process for recording and tracking transactions, such as the vendor on-sale rebate process with electronic distribution of information between manufacturers and distributors. You can even store non-stock products in inventory without having to create a catalog or product record.

Value-added services—Meet increasing customer demands for more comprehensive services, such as stamping, coating, assembling products, and kit production.

Advanced inventory management—Maximize service levels and optimize large volumes of SKUs of both stock and non-stock items across many locations with advanced statistical forecasting, dynamic replenishment methodologies, and configurable ordering controls. Your inventory managers can use dashboards and other tools to better focus on the products, problems, and priorities that need the most attention. You'll gain greater flexibility and control of your inventory by being able to apply complex ordering formulas (such as average sale quantity) and inventory controls at the company, region, warehouse, vendor, and product-line levels.

Warehouse management—Manage your warehouse workflow in real time with built-in best practices for key warehouse functions, such as storage and allocation strategies. You can easily perform cycle counts and physical inventories, as well as track and find inventory in your warehouse by bin location, while also tracking lot and serial numbers.

Financial management—Take advantage of greater financial visibility and insight, and meet the unique challenges of operating multiple locations. You can reduce processing fees by providing credit card companies with comprehensive information about transactions. You can also perform mass maintenance on all customer pricing record types and all rebate sub-types, including vendor on sale, vendor on purchase, and customer.

Eliminate operational silos

You can add even more power to Infor Distribution SX.e with integration options that allow you to synchronize your data, processes, and communications across your enterprise to multiple departments and divisions. Eliminate operational silos and clunky, unreliable data sharing by making sure that everyone in your organization has access to the same up-to-date and accurate information.

Expand the functionality of Infor Distribution SX.e, with these integration options:

Supply chain execution (SCE)—Combine transportation management, warehouse management, labor management, and 3PL billing into a single application on a unified database to help reduce the complexity of warehousing and logistics management and clarify daily decision making. This is especially helpful when your operations have specialized requirements, such as voice enablement, radio frequency identification device (RFID) enablement, labor management, task interleaving, or dock-door scheduling.

Customer relationship management (CRM)—Get a comprehensive view of your customers to foster a consistent and continuous customer dialogue based on real-time information. You can improve customer intelligence across your organization, deliver customer relationship information to staff in the field via mobile tools, and even embed critical customer information directly into desktop applications, like Microsoft® Outlook®.

Supplier relationship management—Increase operational efficiencies by streamlining and accelerating collaboration with your supplier network. You can improve supplier performance by making your demand requirements visible, reduce inventory with a choice of supplier-driven replenishment methods, and lower supply chain costs using EDI.

E-commerce tools—Meet customer and supplier demand by having your product information available and be able to take orders online 24x7. The more robust your online presence can be, the greater potential you'll have to capture more of the market.

Reporting tools—Allow your employees to run queries on their own and find the information they need, without help from IT. You can add unparalleled flexibility and reliability to your reporting processes that draw on rich connections between many different business information systems. People in all corners of your organization will be able to see the issues that affect them, and everyone can be more prepared to contribute to the success of the organization as a whole. As a result, everyone in your company will have clear, accurate information soon enough to take effective action.

Order delivery management—Allow your delivery personnel to track order delivery details and capture customer information from mobile devices. Supervisors can manage and customize delivery routes, track orders, see signatures, and display critical order information in real time.

Distributor-managed inventory—Manage your customers' indirect material and machine supplies by monitoring the warehouse space they have set up for toolcribs, industrial vending machines, maintenance repairs, and operations inventories.

Mobile sales management—Equip your sales representatives with a mobile ordering application that gives them real-time access to essential information that dramatically improves productivity on-the-go. From inventory availability and pricing models, to credit status and past order history, your sales reps will have the information they need—wherever they are—that can make the difference between closing or losing a sale.

Empower your workforce

Infor Distribution SX.e is powered by Infor Xi—a next-generation technology platform that leverages the convergence of information, cloud computing, mobility, and social business. With Infor Distribution SX.e, you'll be empowered to interact with systems and other business users like never before.

With Infor Distribution SX.e, you get:

Consumer-inspired user experience—Your employees will appreciate how Infor Distribution SX.e balances simplicity, speed, security, reliability, and performance to give them a smart, intuitive, and easy-to-use experience. Every aspect of the solution—from design to use in production—has been improved, modernized, and simplified.

Web-based homepages—With customizable group- and individual-based homepages, your employees can easily find the user- and role-based information they need on a single screen. With the ability to add, move, and resize widgets, the graphical-based homepages are easy to personalize with objects such as alerts, posts, tasks, and documents. Homepages allow for quicker and easier decision making because they eliminate the need to switch back and forth between multiple applications.

Social business—With Infor Ming.le® integration, you can take collaboration to new heights with social business technologies. You can create a centralized space for communications, ensuring that information is accessible, auditable, and never gets lost. Infor Ming.le embeds in-context business intelligence into the user experience—supporting contextually aware, event-driven operations. Automatically see relevant information, in real time, that can help you make better decisions and complete tasks at the moment you need it.

Integration platform—Via Infor ION®, you can seamlessly integrate Infor Distribution SX.e with other Infor- and non-Infor-based systems. You can integrate and manage data and information workflow, no matter where the data resides or what application created it. You can even use Infor ION's extensibility technology to customize Infor Distribution SX.e's functionality and user interface. A key component of Infor ION is Infor ION Workflow & Events, which allows you to improve your responsiveness to changes across the enterprise in real-time and alert key stakeholders via the embedded Task Manager or send alerts to mobile devices. Infor ION also includes the Infor Business Vault, an unbreakable repository that provides you with one source of information for analytics and reporting.

Document management—With Infor Document Management acting as a central repository for important business information, you can add and edit documents from any source; convert text from paper documents—whether machine- or hand-printed—into digital formats; and create business processes around your documentation. By aligning your content within Infor Distribution SX.e, you can bring context to the information your people use, without the need to integrate or customize a third-party solution.

Flexible deployment—You can securely deploy Infor Distribution SX.e in the cloud, as a hybrid configuration, or on-premise.

Mobile access—No matter whether you're working in the office, at your home office, or from the road, you can always securely and reliably access your systems, information, and processes via Infor's mobile applications.

Tackle your toughest challenges

With Infor Distribution SX.e, you can take a more proactive role in the value you deliver to your customers. No matter which industry you serve—be it building materials, electrical, industrial, janitorial and sanitary supplies, plumbing, or food and beverage—you get a solution that focuses on helping you improve the highly specialized, core processes of distribution companies right out of the box—without requiring expensive, time-consuming configuration that leads to costly and risky implementations. With Infor Distribution SX.e you can tackle your toughest business challenges.

Benefits

- Manage your warehouse workflow.
- Automate purchasing.
- Streamline order processing.
- Improve inventory management.

- Trim costs.
- Boost operational efficiency.
- Integrate with critical business applications.

Learn more about
Infor Distribution SX.e >

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